



MIDLANDS MORTGAGE TRUST
GROUP INVESTMENT FUND

FINANCIAL ACCOUNTS

FOR THE YEAR ENDED
31 MARCH 2020



MIDLANDS
MORTGAGE TRUST

Midlands Mortgage Trust Group Investment Fund

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Midlands Mortgage Trust Group Investment Fund

Business Directory

Nature of Business	Midlands Mortgage Trust is a Group Investment Fund which aims to provide a competitive return to its stakeholders by investing in first ranking mortgage securities over New Zealand land and buildings.
Registered office of Fund Manager	Fund Managers Central Limited 120 Karamu Road PO Box 609 Hastings 4156
Directors of the Manager	Peter James Ellis (Chairman) John Baird Campbell Steven Wyn-Harris Graham Hunter Throp Kenneth Alan Horner Peter James Hutchison
Supervisor & Trustee	Trustees Executors Limited Level 5 10 Customhouse Quay Wellington
Auditor	Baker Tilly Staples Rodway Audit Limited PO Box 46 Hastings 4156
Accountant	Moore Markhams Hawkes Bay PO Box 40 Hastings 4156
Bankers	ANZ Bank NZ Limited
Solicitors to the Supervisor	D L A Piper 50-64 Customhouse Quay Wellington
Solicitors to the Manager	Anthony Harper Lawyers Level 8, Chorus House 66 Wyndham Street Auckland

Midlands Mortgage Trust Group Investment Fund

Statement of Comprehensive Income

For the year ended 31 March 2020

	Note	2020 \$	2019 \$
Interest Revenue	4	4,318,338	3,602,827
Bad Debts Recovered	7	12,500	12,500
Total Income		4,330,838	3,615,327
Administrative Expenses	5	48,848	45,938
Audit and Assurance Fees	5	74,460	69,102
Movement in Provision for Loan Impairment	7	238,000	110,000
Management Fees	3	978,048	836,288
Supervisor Fees	3	92,164	81,123
Total Expenditure		1,431,520	1,142,451
Surplus Before Tax		2,899,318	2,472,876
Tax Expense/(Credit)	8	-	34,061
Surplus After Tax		2,899,318	2,438,815
Other Comprehensive Income		-	-
Total Comprehensive Income		2,899,318	2,438,815

This statement should be read in conjunction with the notes to the financial statements.



Midlands Mortgage Trust Group Investment Fund

Statement of Changes in Equity

For the year ended 31 March 2020

	Unitholder Funds \$	Accumulated Funds \$	Total Equity \$
Balance at 1 April 2018	46,028,814	(3,660,924)	42,367,890
Net Surplus/Total Comprehensive Income	-	2,438,815	2,438,815
<i>Transactions with Unitholders</i>			
Unitholder Funds Invested	17,451,362		17,451,362
Unitholder Funds Withdrawn	(7,553,462)		(7,553,462)
Distributions	-	(2,469,604)	(2,469,604)
Balance at 31 March 2019	55,926,714	(3,691,713)	52,235,001
Distribution per unit = 4.83c			
Balance at 1 April 2019	55,926,714	(3,691,713)	52,235,001
Net Surplus/Total Comprehensive Income	-	2,899,318	2,899,318
<i>Transactions with Unitholders</i>			
Unitholder Funds Invested	19,664,283		19,664,283
Unitholder Funds Withdrawn	(11,806,369)		(11,806,369)
Distributions	-	(2,832,844)	(2,832,844)
Balance at 31 March 2020	63,784,629	(3,625,239)	60,159,389
Distribution per unit = 4.74c			

This statement should be read in conjunction with the notes to the financial statements.



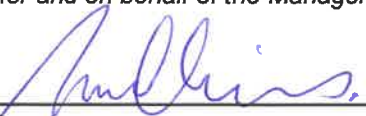
Midlands Mortgage Trust Group Investment Fund

Statement of Financial Position

As at 31 March 2020

	Note	2020 \$	2019 \$
ASSETS			
Cash and Cash Equivalents		5,874,603	3,031,441
Short-Term Bank Deposits	9		7,864,744
Advances on Mortgage	6	54,508,548	41,528,866
TOTAL ASSETS		60,383,152	52,425,051
LIABILITIES			
Trade and other payables	10	200,088	170,723
Intercompany payables		23,674	19,327
TOTAL LIABILITIES		223,763	190,050
NET ASSETS		60,159,389	52,235,001
EQUITY			
Unitholders' Funds	11	63,784,629	55,926,714
Accumulated Funds	12	(3,625,240)	(3,691,713)
TOTAL EQUITY		60,159,389	52,235,001

Signed for and on behalf of the Manager, Fund Managers Central Limited

Director 

Date: 11 September 2020

Director 

Date: 11 September 2020

This statement should be read in conjunction with the notes to the financial statements.



Midlands Mortgage Trust Group Investment Fund

Statement of Cash Flows

As at 31 March 2020

	Note	2020 \$	2019 \$
Cashflows From Operating Activities			
Cash was provided from:			
Bad Debts Recovered		12,500	12,500
Interest Received		4,167,944	3,468,954
		<u>4,180,444</u>	<u>3,481,454</u>
Cash was applied to:			
Payments to Suppliers		(1,159,808)	(1,002,987)
		<u>(1,159,808)</u>	<u>(1,002,987)</u>
Net Cash From Operating Activities Before Changes In Operating Assets		<u>3,020,636</u>	<u>2,478,467</u>
Net cash was provided from:			
Short Term Bank Deposit Investments		7,810,013	-
Net cash was applied to:			
Short Term Bank Deposit Investments		-	(5,400,000)
Mortgage Advances		(13,012,544)	(3,081,516)
Net Cash Inflow/(Outflow) From Operating Activities	13	<u>(2,181,895)</u>	<u>(6,003,049)</u>
Cashflows From Financing Activities			
Cash was provided from:			
Unitholder Funds Invested		18,902,627	17,451,362
Cash was applied to:			
Unitholder Funds Withdrawals		(11,806,369)	(7,553,468)
Distributions to Unitholders		(2,071,202)	(1,894,408)
Net Cash Inflow/(Outflow) From Financing Activities		<u>5,025,056</u>	<u>8,003,486</u>
Net Increase/(Decrease) in Cash and Cash Equivalents held		2,843,162	2,000,437
Plus Opening Cash and Cash Equivalents		<u>3,031,441</u>	<u>1,031,004</u>
Closing Cash and Cash Equivalents		<u>5,874,603</u>	<u>3,031,441</u>

This statement should be read in conjunction with the notes to the financial statements.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

1. REPORTING ENTITY

Midlands Mortgage Trust Group Investment Fund (the Fund) is a group investment fund which was formed on October 1, 2004 and commenced operation on November 1, 2004. It is incorporated in New Zealand under the Trustee Companies Act 1967 and domiciled in New Zealand. The principal place of business is 120 Karamu Road North, Hastings.

The Fund is an issuer for the purposes of the Financial Markets Conduct Act 2013. The financial statements have been prepared in accordance with the requirements of the Financial Markets Conduct Act 2013.

The financial statements of the Fund, as an individual entity, have been prepared by the Manager (Fund Managers Central Limited) on behalf of the Supervisor (Trustees Executors Limited) in accordance with the Financial Markets Conduct Act 2013, the Trustee Companies Act 1967 and the provisions of the Trust Deed.

The principal activity of the Fund is to facilitate collective investment secured by registered first mortgages over land.

2. BASIS OF PREPARATION

Statement of Compliance

These financial statements comply with generally accepted accounting practice in New Zealand ("NZ GAAP"). For the purposes of complying with NZ GAAP, the Fund is a for-profit entity. The financial statements comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and International Financial Reporting Standards ("IFRS").

Measurement Basis

These financial statements have been prepared under the historical cost convention, unless modified by the revaluation of certain assets and liabilities as identified in specific accounting policies below.

Presentation Basis

Assets and liabilities are presented in the Statement of Financial Position in liquidity order. With the exception of Advances on Mortgages and Deferred Tax, all assets and liabilities are current.

Functional and Presentation Currency

The financial statements are presented in New Zealand dollars which is the functional currency of the Fund. All values are rounded to the nearest dollar, unless otherwise stated.

Critical Accounting Estimates and Judgements

The preparation of the financial statements requires the use of management estimates and judgements that affect reported amounts and the application of policies. The estimates and underlying assumptions are based on historical experience and various other factors that are believed to be reasonable.

Accounting policies requiring estimates and judgements subject to significant uncertainty relate to the determination of impairment provisions (refer note 6) and the probability of recovery of deferred tax assets (refer note 8).

COVID 19 Implications

On 11 March 2020 the World Health Organisation declared the outbreak of a coronavirus (COVID-19) as a possible pandemic and two weeks later the New Zealand Government declared a State of National Emergency. As a result, economic uncertainties have arisen which could negatively affect the Fund's operations.

For the Fund, the possible negative effects are an increase in expected credit loss on advances on mortgages due to the impact of an economic downturn (refer to note 7 on impairment analysis for further detail) and a withdrawal of unitholder funds due to a loss of confidence (refer to note 14 re liquidity risk management for additional details). At this time, it is difficult to estimate the full financial impact of the COVID-19 pandemic that may affect the Fund.

The directors have assessed the likely impact of COVID-19 on the Fund and have concluded that, for the 12 months from the date of signing the financial statements, COVID-19 will not impact the Fund's ability to continue as a going concern and pay its debts as they fall due.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

2. BASIS OF PREPARATION CONT.

Comparatives

Where applicable, certain comparatives have been restated to comply with the accounting presentation adopted in the current year.

Changes in Accounting Policies

There has been no significant changes in accounting policies in the 2020 financial year.

Standards Issued But Not Yet Effective

NZ IAS 1 – Presentation of Financial Statements: Classification of liabilities as current or non-current is applicable for annual periods beginning on or after 1 January 2022. This amendment clarifies the requirement for the presentation of liabilities in the statement of financial position as current or non-current. Management is yet to assess the impact of this accounting standard on the Fund.

3. RELATED PARTY TRANSACTIONS

The related parties are Trustees Executors Limited (related by virtue of having influence over the Fund in its role as Supervisor), who provide Supervisor services to the Fund, Fund Managers Central Limited (related by virtue of having significant influence over the Fund in its role as Manager), who provide management services to the Fund and the Directors and senior management of Fund Managers Central Limited and their close family members. Transactions during the period under review in regard to parties directly related to the Fund were:

Transactions with related parties:	2020	2019
Supervisor Fees To Trustees Executors Ltd	\$ 92,164	\$ 81,123
Management Fees to Fund Managers Central Ltd	\$ 978,048	\$ 836,288
Computer Service Fees to Fund Managers Central Ltd	\$ 16,000	\$ 16,000
Fund Managers Central Ltd Directors' & Officers' net (withdrawals)/investments of unitholders' funds	(1,412,120) Units	381,531 Units
Balances of related parties as at 31 March:	2020	2019
Fund Managers Central Ltd Directors' & Officers' Investments of unitholders' funds	2,250,625 Units	3,017,093 Units
Balances owed to Fund Managers Central Ltd	\$ 23,674	\$ 19,326

Related party investments and balances are on normal commercial terms. The balances are unsecured and the Fund has given no guarantees to related parties. Management fees are payable on demand and management and Supervisor fees are expected to be paid within one month of being invoiced. The management fee charge during the period was 1.75% (2019: 1.75%) per annum of unitholders funds at the prevailing unit price. The Manager is entitled to on-charge certain loan management costs at its discretion but does not on charge all allowable costs. The Supervisor fee charge during the period was 0.15% (2019: 0.15%) of the value of the Fund for the year. Investments are redeemable within 90 days of notification of withdrawal.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

4. REVENUE

Interest income is recognised on a time-proportion basis using the effective interest method.

	2020 \$	2019 \$
Interest Revenue - Advances on Mortgage	4,184,824	3,410,162
Interest Revenue - Bank Deposits	133,514	192,665
	<u>4,318,338</u>	<u>3,602,827</u>

5. EXPENSES

All expenses are recognised in profit or loss on an accrual basis.

Administrative Expenses	2020 \$	2019 \$
Accountancy Fee	13,200	7,711
Computer Service Fee	16,000	15,125
Finance Expenses	1,493	1,894
Legal & Professional	531	1,768
Other Administrative Expenses	17,623	19,440
Total Administrative Expenses	<u>48,848</u>	<u>45,938</u>
Audit & Assurance Fees	2020 \$	2019 \$
Audit of Financial Statements (Baker Tilly Staples Rodway)	50,060	41,634
Other Assurance Services (Baker Tilly Staples Rodway)	1,600	4,741
Other Services (Baker Tilly Staples Rodway)	-	690
	<u>51,660</u>	<u>47,065</u>
<i>Other</i>		
Custodian controls assurance (PWC)	22,800	22,037
Total Audit & Assurance Fees	<u>74,460</u>	<u>69,102</u>



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

6. ADVANCES ON MORTGAGE

Financial Assets

(i) Classification

The Fund classifies its financial assets as amortised cost. Cash and Cash Equivalents, Short Term Bank Deposits and Advances on Mortgage listed in the Fund's statement of financial position are classified as financial assets at amortised cost. The classification is based on the Fund's business model for managing the financial assets. The Fund holds all its financial assets with the objective of collecting the contractual cashflows. Management determines the classification at initial recognition and re-evaluates this designation at every reporting date.

(ii) Initial Recognition and Derecognition

Financial assets are initially measured at fair value plus or minus transactions costs. A financial asset is recognised only when the Fund becomes a party to the contractual provisions of the financial asset. Purchases and sales of financial assets are recognised on settlement date – the date on which the Fund receives the asset.

Financial assets are derecognised when the rights to receive cash flows from the assets have expired or have been transferred and the Fund has transferred substantially all the contractual rights to receive the cashflows of the financial asset.

(iii) Subsequent Measurement

Financial assets at amortised cost are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Fund provides money directly to a debtor with no intention of selling the receivable.

Subsequent to initial recognition they are stated at amortised cost using the effective interest rate method less accumulated impairment losses.

Analyses of Advances on Mortgage (gross principal balances)

	2020 \$	2019 \$
(i) Security Property Classification		
Residential		
Owner Occupied	12,526,636	13,569,340
Development	3,261,015	936,000
Rental	13,786,916	8,653,094
Commercial		
Accommodation	390,000	390,000
Industrial	5,739,917	3,795,389
Office/Retail	4,253,920	5,081,220
Other	6,448,985	2,433,000
Rural		
Farming/Horticulture	1,066,010	1,046,910
Lifestyle	5,455,315	3,513,275
Other	1,519,002	2,016,931
Total	54,447,716	41,435,159
(ii) Geographic Region		
Auckland	12,821,195	7,135,395
Hawke's Bay	10,546,525	11,713,943
Wellington	7,742,589	6,074,465
Waikato	4,729,997	3,655,982
Canterbury	4,563,692	5,953,040
Manawatu / Whanganui	2,616,700	1,869,000
Northland	2,142,340	674,000
Other	9,284,680	4,359,334
Total	54,447,718	41,435,159



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

6. ADVANCES CONT.

(iii) Maturity

The split of Advances on Mortgages between current and non-current is detailed as below.

Current	22,125,281	17,778,051
Non-Current	32,322,435	23,657,108
Total	54,447,716	41,435,159

(iv) Reconciliation of Gross Advances to Carrying Value

Loan Principal	54,447,716	41,435,159
Accrued Interest	538,832	333,707
Impairment Loss	(478,000)	(240,000)
Total	54,508,548	41,528,866

Credit Quality

(i) Concentration

Lending policy prohibits advances to individuals, entities or related groups in excess of 5% of unitholders funds. There is no exposure to a single counterparty with loan principal values above this threshold. (March 2019: None.)

(ii) Loan to Security Value

All advances are secured by first registered mortgage at the inception of the loan in accordance with the lending policy outlined in note 14. It is impracticable to provide a current valuation of the collateral security held against the loans in all instances because this information is normally only updated at the time of loan renewal (which is generally up to 3 years) and because of the complexity and potential volatility of the security values. A breakdown of the current loan to security value ratio, including where new valuations have been undertaken, is as follows.

31 March 2020

	LVR ≤ 75%	LVR > 75%	Total
Residential	LVR ≤ 66.67%	LVR > 66.67%	
Commercial			
Rural	LVR ≤ 60%	LVR > 60%	
	\$	\$	\$
Residential	27,573,167	2,001,400	29,574,567
Commercial	15,274,152	1,558,670	16,832,822
Rural	8,040,327	-	8,040,327
	50,887,646	3,560,070	54,447,716

31 March 2019

	LVR ≤ 75%	LVR > 75%	Total
Residential	LVR ≤ 66.67%	LVR > 66.67%	
Commercial			
Rural	LVR ≤ 60%	LVR > 60%	
	\$	\$	\$
Residential	23,158,434	-	23,158,434
Commercial	9,180,282	2,519,327	11,699,609
Rural	6,577,116	-	6,577,116
	38,915,832	2,519,327	41,435,159



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

6. ADVANCES CONT.

(iii) Aging Analysis

As at 31 March 2020	Residential	Commercial	Rural	Total
Neither past due or impaired	27,334,575	16,499,322	7,315,096	51,148,993
Past due assets not impaired:				
less than 30 days	-	-	-	-
30 to 59 days	-	-	-	-
60 to 89 days	-	-	-	-
90 days and over	683,750	-	725,231	1,408,981
Balance of past due but not impaired assets at the end of the year	683,750	-	725,231	1,408,981
Movements in individually impaired assets:				
Balance at the beginning of period	-	-	-	-
Additions	1,556,302	333,500	-	1,889,802
Amounts written off / loans closed	-	-	-	-
Balance of impaired assets at the end of the year	1,556,302	333,500	-	1,889,802
Total gross advances on mortgages	29,574,627	16,832,822	8,040,327	54,447,776

As at 31 March 2019	Residential	Commercial	Rural	Total
Neither past due or impaired	21,928,934	11,699,609	6,577,116	40,205,659
Past due assets not impaired:				
less than 30 days	1,229,500	-	-	1,229,500
30 to 59 days	-	-	-	-
60 to 89 days	-	-	-	-
90 days and over	-	-	-	-
Balance of past due but not impaired assets at the end of the year	1,229,500	-	-	1,229,500
Movements in individually impaired assets:				
Balance at the beginning of period	-	582,000	-	582,000
Additions	-	-	-	-
Amounts written off / loans closed	-	(582,000)	-	(582,000)
Balance of impaired assets at the end of the year	-	-	-	-
Total gross advances on mortgages	23,158,434	11,699,609	6,577,116	41,435,159

Effective Interest Rates

The weighted average effective interest rates on the first mortgage investments as at balance date were as follows: -

	31 March 2020	31 March 2019
Residential Mortgages	8.70%	8.50%
Commercial Mortgages	8.75%	8.38%
Rural Mortgages	8.84%	8.40%



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

7. IMPAIRMENT OF FINANCIAL ASSETS

The Fund seeks to provide credit across its core customer base, encompassing retail, agribusiness and the commercial and business sector, in the form of first mortgages. The Fund only offers credit to sound customers that have the intent, willingness and ability to repay. The Fund manages its credit exposures by maintaining an awareness of the prevailing economic conditions, monitoring repayment requirements and communicating closely with borrowers when necessary.

A provision for impairment is measured based on the expected credit loss (ECL) model. The Fund applies a three-stage model to measure the expected credit losses associated with its financial assets (advances on mortgage, short term deposits and cash & cash equivalents) by assessing the changes in credit quality of those financial assets since initial recognition.

Three-stage model is as follows:

- Stage 1 (12 month ECL): applies to all items resulting from possible default events within 12 months after reporting date.
- Stage 2 (Lifetime ECL): represents the ECL that results from all possible default events over the expected life of a financial instrument. If a financial instrument experiences a significant increase in credit risk since initial recognition then is moved to Stage 2 but is not yet deemed to be credit-impaired
- Stage 3 (Lifetime ECL): when objective evidence of credit-impairment emerges with one or more events that have a detrimental impact on the estimated future cash flows of the financial assets then the asset is considered credit impaired and moved to Stage 3.

A significant change in the credit quality of a financial asset results in movements between stages 1 and 2. Financial assets which are known to be uncollectible are written off as an expense in the profit or loss. These are only written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the borrowers credit rating), the previously recognised impairment loss is reversed by adjusting the allowance amount, with the reversal being recognised in the profit or loss.

For stage 1 and 2 financial instruments, the interest revenue is recognised using the effective interest rate on the gross carrying amount. For stage 3 financial instruments, the interest revenue is recognised using the effective interest rate on the net carrying amount (gross carrying amount less provision).

The Fund considers the probability of default upon initial recognition of an asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the Fund compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportable forward looking information.

The following indicators are incorporated in the review of credit risk:

- internal credit rating
- actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change in a borrower's ability to meet its obligation
- actual or expected significant changes in the operating results of the borrower
- significant increases in credit risk on other financial instruments of the same borrower
- significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements
- significant changes in the expected performance and behaviour of a borrower, including changes in the payment status of borrowers and changes in the operating results of borrowers.

Credit risk is managed through the use of competent brokers, structured approval processes considering the character, capacity, capability, collateral and condition applicable to the borrower; validation of this information; hindsight reviews; and portfolio and exposure performance management.

Credit risk governance is managed through a delegation framework from the Board to the Loans Committee. Regular weekly meetings are undertaken and reports from the management are provided to the Loans Committee to ensure that risks arising from credit activities are within parameters set by the Board. The loans are also risk graded at initiation using standardised models, experience and data provided on application.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

7. IMPAIRMENT OF FINANCIAL ASSETS CONT.

The Fund employs a range of policies and practices to mitigate credit risk. The most common of these is accepting collateral for funds advanced. The Fund has internal policies on the acceptability of specific classes of collateral or credit risk mitigation.

The Fund's policies regarding obtaining collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of the collateral held by the Fund since the prior period.

A significant increase in credit risk is considered to have occurred when the borrower meets one or more of the following criteria:

- direct debit cancellation or dishonour
- extension of the terms granted
- arrears of repayments in excess of 30 days within the last 12 months
- significant adverse changes in business or economic conditions in which the borrower operates.

The Fund measures expected credit loss (ECL) for collectively assessed stage 1 & 2 advances by estimating the probability of default (PD), likely loss given default (LGD), and the exposure at default (ED). The following indicators are incorporated in the calculation of PD:

- actual or expected significant changes in the financial circumstances of the borrower
- significant changes in the value of the collateral supporting the loan obligation
- significant adverse changes in business or economic conditions

The LGD is calculated based on the:

- historical loss experience over the past 10 years
- geographical location of the properties
- average life of the loan portfolio

The Fund considers the underlying value of securities and credit assessments on borrowers while assessing the lifetime expected credit loss. Where loans or receivables have been written off, the Fund continues to engage in enforcement activity to attempt to recover the receivable due where appropriate. Where recoveries are made, these are recognised in profit or loss.

The Fund uses three categories for loans which reflect their credit risk and how the loan loss provision is determined for each of those categories. A summary of the assumptions underpinning the Fund's expected credit loss model is as follows.

Category	Key assumptions	Basis for recognition of expected credit loss provision
Stage 1	Loans from borrowers with a low risk of default and a strong capacity to meet contractual cash flows.	12 month expected losses. Where the expected lifetime of an asset is less than 12 months, expected losses are measured for the remaining term.
Stage 2	Loans for which there is a significant increase in credit risk which is presumed if interest and/or principal repayments are 30 days past due.	Lifetime expected losses.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

7. IMPAIRMENT OF FINANCIAL ASSETS CONT.

Category	Key assumptions	Basis for recognition of expected credit loss provision
Stage 3	Loans which are deemed credit impaired with any of the following characteristics - they are over 90 days past due in making a contractual payment and, - there is objective evidence of events that indicate the borrower is in significant financial difficulty - the borrower is insolvent - the borrower is in breach of financial covenants - concessions have been made by the Fund - becoming probable that the borrower will enter bankruptcy and - the Fund has exhausted all options to rehabilitate a mortgage debt and/or expects to incur a loss.	Lifetime expected losses based on the specific circumstances of each loan.
Write-off	Loans are written off when there is no reasonable expectation of recovery.	Loan less any related provision is written off.

Over the term of the loans, the Fund accounts for its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, the Fund considers historical loss rates for each category of customers and adjusts for forward looking macro economic data. The Fund provides for credit losses against loans to customers as follows:

As at 31 March 2020	Stage 1 Lifetime ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Lending Assets				
Advances on mortgage	36,167,699	16,929,047	1,889,802	54,986,548
Commitments to lend	4,484,944	-	-	4,484,944
	40,652,643	16,929,047	1,889,802	59,471,492
ECL Provision	101,741	296,259	80,000	478,000
	40,550,902	16,632,788	1,809,802	58,993,492
ECL Rate	0.25%	1.75%	4.23%	0.80%
Other Financial Assets				
Cash and Cash Equivalent	5,874,603	-	-	5,874,603
Short-term Deposits	-	-	-	-
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%

As at 31 March 2019	Stage 1 Lifetime ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Lending Assets				
Advances on mortgage	35,807,173	2,607,499	3,020,487	41,435,159
Commitments to lend	2,813,360	-	-	2,813,360
	38,620,533	2,607,499	3,020,487	44,248,519
ECL Provision	207,682	32,318	-	240,000
	38,412,851	2,575,181	3,020,487	44,008,519
ECL Rate	0.54%	1.24%	0.00%	0.54%
Other Financial Assets				
Cash and Cash Equivalent	3,031,441	-	-	3,031,441
Short-term Deposits	7,864,744	-	-	7,864,744
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

7. IMPAIRMENT OF FINANCIAL ASSETS CONT.

	Stage 1	Stage 2	Stage 3	Total
Opening credit loss allowance	207,682	32,318	-	240,000
Individual financial assets transferred to Stage 1 (12 month ECL)	(105,941)	-	-	(105,941)
Individual financial assets transferred to Stage 2 (lifetime ECL)	-	263,941	-	263,941
Individual financial assets transferred to Stage 3 (credit-impaired financial assets)	-	-	80,000	80,000
Charged/(credited) to profit or loss	-	-	-	-
Write-offs	-	-	-	-
Recovery	-	-	-	-
Closing credit loss allowance	101,741	296,259	80,000	478,000

Movement in balances of credit impairment allowances

	2020	2019
Balance at beginning of period	240,000	249,402
Add: new provisions	238,000	60,000
Current year amounts written off	-	(69,402)
Reversal of previously recognised provision	-	-
Provision balance at end of period	478,000	240,000

Impairment losses recognised in profit or loss

	2020	2019
Individual impairment expenses	-	119,402
Movement in provision	238,000	(9,402)
Total impairment expense	238,000	110,000

Uncertainty Factors

Volatility in property market prices and realisation costs could materially affect potential recoveries of overdue loans and the time taken to realise securities.

The critical estimates in determining specific loan impairment provisions involve estimating the amounts and timing of future cash flows for security realisations. Amounts are based on valuations or agents' estimates of security properties or recent realisations of similar properties. Timing of future cash flows is based on historical sales patterns or expected activity based on recent interest. The actual cashflows could range from full collection of all gross impaired loans and interest through to not receiving any cashflows.

The collective provision is assessed on all loans that are not individually impaired.

Impact of COVID-19 on Advances on Mortgage and Expected Credit Losses

The COVID-19 pandemic economic impact will likely impact negatively on some borrowers' ability to pay monthly instalments on their loans by the due date because of the following:

- Loss or reductions of personal incomes
- Loss or distress of tenancies in rental properties
- Business insolvency

As at the date of approval of these financial statements there have been 13 hardship approaches from borrowers seeking relief by way of capitalising loan interest for a period of 3 months. The value of loans affected is \$4,226,021.

There is also potential risk that the value of underlying security properties may fall.

The post COVID-19 environment suggests both the probability of default and loss given default could rise for the reasons outlined above. The probability of default has been increased by 10% for stage 2 loans due to the impact of COVID-19.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

7. IMPAIRMENT OF FINANCIAL ASSETS CONT.

The loan advances are generally for a term of 2 to 3 years. The weighted average loan to valuation ratio (LVR) of the Funds's advances (based on loan security valuations on origination of the loan) as at 31 March 2020 is as follows

Residential	50%
Commercial	54%
Rural	45%

Management has undertaken sensitivity analysis varying the probability of default at 31 March 2020 to identify the potential financial impact:

- no change (from previous years) in probability of default would result in a decrease in provision of \$59,244
- an increase of 5% probability of default would result in a provision of \$80,509
- an increase of 10% probability of default would result in a loss of \$161,009

8. TAXATION

Income Tax Expense

Income tax on profits for the period comprises current tax, deferred tax and any adjustment for tax payable in previous periods. Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items that are recognised outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss.

The entity is a widely-held group investment fund and derives Category B income for the purposes of section HR 2(3) of the Income Tax Act 2007.

Usually all income of the Fund will be allocated to unitholders throughout the income year, or is paid and applied within six months of the year end. In these circumstances the Fund will have no liability for income tax. To the extent income is retained by the Fund it will be taxable to the Fund at 28%.

Current Tax

Current tax is the expected tax payable on the income for the period, based on tax rates and tax laws which are enacted or substantively enacted by the reporting date.

Deferred Tax

Deferred tax is provided using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities, using tax rates enacted or substantively enacted at the balance date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised in the foreseeable future.

Goods and Services Tax

The Fund provides financial services and is not registered for GST. As such it cannot recover any GST incurred on expenditure. The non-recoverable GST is therefore included in the amounts recognised as expenses, liabilities and assets. There is no GST charged on revenue.

	2020 \$	2019 \$
Current Period Tax		
Surplus/(Deficit) for the period	2,899,318	2,472,876
Less Distribution to Unitholders	<u>(2,832,844)</u>	<u>(2,469,604)</u>
Residual Taxable Income	<u>66,474</u>	<u>3,272</u>
Tax Charge at effective tax rate (28%)	18,613	916
Tax effect of temporary difference not recognised:		
Impairment Provision Movement	66,640	(2,632)
Tax Losses Not Recognised/(Utilised)	<u>(85,253)</u>	<u>35,777</u>
Tax Expense/(Credit)	<u>-</u>	<u>34,061</u>
<i>Comprising:</i>		
Current Tax Payable	-	-
Deferred Tax	-	<u>34,061</u>
Tax Expense/(Credit)	<u>-</u>	<u>34,061</u>



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

8. TAXATION CONT.

Deferred Tax

31 March 2020

Balance as at 1 April 2019

Current year movement

Balance as at 31 March 2020

Impairment	Total
-	-
-	-
<u>-</u>	<u>-</u>

31 March 2019

Balance as at 1 April 2018

Current year movement

Balance as at 31 Mar 2019

Impairment	Total
34,061	34,061
(34,061)	(34,061)
<u>-</u>	<u>-</u>

The Fund has tax losses to carry forward of \$3,891,541 (March 2019: \$4,196,016). Management has determined that no deferred tax asset be recognised, as under current distribution policy, there is considered to be low probability of realising the benefits of tax losses.

9. SHORT-TERM BANK DEPOSITS

Short-Term Bank Deposits with initial maturities greater than 90 days and held for liquidity purposes are separately classified as they do not meet the definition of Cash & Cash Equivalents

	2020	2019
	\$	\$
Short-Term Bank Deposits	-	7,864,744
Total	<u>-</u>	<u>7,864,744</u>

Terms range from 180 - 240 days.

The effective interest rates on short term deposits held as at 31 March 2020 and classified as Cash and Cash Equivalents were in the range of 2.00%-2.30% with a weighted average of 2.26%.

Effective interest rates of March 2019 deposits range from 3.2% - 3.45% with a weighted average of 3.39%.

10. TRADE AND OTHER PAYABLES

These amounts represent unsecured liabilities for goods and services provided to the Fund prior to the end of the financial year which are unpaid. Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. As trade and other payables are usually paid within 30 days, they are carried at face value.

	2020	2019
	\$	\$
Accruals	51,569	47,225
Resident Withholding Tax	148,519	123,498
Total	<u>200,088</u>	<u>170,723</u>



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

11. UNITHOLDERS' FUNDS

Unitholder funds are classified as equity as they meet the definition of equity in NZ IAS 32 *Financial Instruments: Presentation*, in that they are puttable financial instruments, the unitholders are entitled to receive a pro-rata share of the Fund's net assets on winding up, unitholders' funds are subordinate to all liabilities of the Fund, units have identical features, apart from the contractual obligation for the Fund to redeem the units for cash, the units do not include any contractual obligation to deliver cash and the total expected cash flows over the life of the units are substantially based on the profit or loss of the Fund.

	2020	2019
	#	#
Opening Units	56,795,947	46,037,367
Units Issued	21,374,221	18,946,578
Units Redeemed	<u>(12,833,009)</u>	<u>(8,187,992)</u>
Closing Units	<u>65,337,159</u>	<u>56,795,953</u>
Unitholder Funds	<u>\$63,784,629</u>	<u>\$55,926,714</u>

Each unitholder is entitled to one vote (irrespective of the number of units held) on matters concerning the Fund, but the Manager and Supervisor are not bound to follow the directions of the unitholders. The Manager and Supervisor can be removed by an extraordinary resolution of unitholders.

The assets of the Fund are held in the name of the Supervisor on behalf of the unitholders, in accordance with the Trust Deed. Deposits not in whole dollars are deemed to be advance subscriptions for units. Distributions not paid in cash (i.e. reinvested by members) are deemed to be subscriptions for units and add to the unitholders' unit balance in the Fund. The Trust Deed requires that withdrawals are paid out within 90 days of notification. The Manager generally processes withdrawals in a timely manner. The Trust Deed also provides for the suspension of withdrawals for 90 days or longer in certain circumstances.

The current price of units in the Fund is \$0.92 (2019: \$0.92). All units issued are fully paid. The price of units in the Fund is determined by the net asset value of the Fund divided by the total units in the Fund.

The average annualised income distribution per unit for the relevant accounting period is 4.74c/unit (March 2019: 4.83c/unit).

12. ACCUMULATED FUNDS

The Trust Deed allows the Manager to establish a reserve to meet losses on individual loans by setting aside a part of the Fund's income for that purpose. The amount to be set aside is at the discretion of the Manager and Supervisor and will be reviewed from time to time. Cumulative distributions have exceeded cumulative net surpluses due to historical losses on loan realisations and as a result there is an accumulated deficit. Distributions are determined by consideration of the surplus income in the Fund for a period and market rates of return for similar instruments.

13. STATEMENT OF CASHFLOWS

The statement of cash flows has been prepared using the direct method and is inclusive of GST, which is consistent with the method used in the statement of comprehensive income and the statement of financial position.

The following are the definitions of the terms used in the statement of cash flows:

- (a) Cash and cash equivalents are considered to be cash on hand and current accounts in banks, short term bank deposits (with terms less than 90 days), net of bank overdrafts;
- (b) Investing activities are those activities relating to the acquisition, holding and disposal of long term assets;
- (c) Financing activities are those activities that result in changes in the size and composition of the capital structure of the Fund; and
- (d) Operating activities include all transactions and other events that are not investing or financing activities. Cashflows relating to Advances on Mortgage and Short Term Bank Deposits are considered operating activities.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

13. STATEMENT OF CASHFLOWS CONT.

Reconciliation of Surplus After Tax With Net Cash From Operations	2020	2019
	\$	\$
Surplus after Tax	2,899,318	2,438,815
Plus/(Less) Non-Cash Items		
Bad Debts	-	119,402
Impairment Provision Movement	238,000	(9,402)
Deferred Tax Movement	-	34,061
	<u>3,137,318</u>	<u>2,582,876</u>
Plus/(Less) Cashflow Effect of Movement in Operating Assets and Liabilities		
Trade and Other Payables	33,726	29,464
Interest Accrued	(150,394)	(133,873)
Short Term Bank Deposits	7,810,013	(5,400,000)
Mortgage Advances	(13,012,558)	(3,081,506)
Net Cash Inflow/(Outflows) From Operating Activities	<u>(2,181,895)</u>	<u>(6,003,039)</u>

14. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Manager has a policy of compliance and risk management to suit the risk profile of the Fund. Key risk management policies encompassed in the overall risk management framework include:

Market risk management
 Credit risk management
 Liquidity risk management
 Operational risk management

The Manager has implemented the following strategies to mitigate these risks

Market Risk

The Fund is exposed to interest rate risk arising from changes in market interest rates. Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The policy of the Manager is to manage the risk by placing loans at variable interest rates renewable at short periods of notice (7 days minimum). Interest rate risk to the Fund is minimised because returns to unitholders are determined by the Fund's net income for the period.

Interest Rate Re-Pricing

The contractual re-pricing or maturity information for financial assets is as follows. The Fund does not have interest bearing liabilities subject to interest rate re-pricing.

- Advances on Mortgages are re-priced at the Fund's discretion with a minimum of 7 days' notice.
- Short Term Bank Deposits maturities do not exceed six months.
- Cash and Cash Equivalents are generally at call.

There has been no significant change to the Fund's exposure to market risk or the way the Manager manages and measures market risk in the reporting period.

The Fund is not exposed to currency risk and other price risk. The Fund does not trade in the financial instruments it holds on its books.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

14. RISK MANAGEMENT OBJECTIVES AND POLICIES CONT.

Interest Rate Sensitivity

The distributions to unitholders are determined by the returns of the invested funds. The financial position of the Fund itself is therefore not materially sensitive to interest rate changes. If interest rates were to increase/decrease this would be offset to a large extent by an increased/decreased distribution to unitholders, therefore the impact on equity would be minimal. The following table summarises the sensitivity of the Fund's profit and equity to 0.5% movement in interest rates assuming all net profit is paid out in distributions. The Fund does not have any interest sensitive liabilities.

The following table summarises the sensitivity of the Fund's profit and equity to 0.5% movement in interest rates assuming all net profit is paid out in distributions. The Fund does not have any interest sensitive liabilities.

31 March 2020

	Carrying Amount	-0.5% Net Surplus	-0.5% Net Equity	+0.5% Net Surplus	+0.5% Net Equity
Financial Assets (Principal Value)	\$	\$	\$	\$	\$
Cash & Cash Equivalents	5,874,603	(26,988)	-	26,988	-
Short Term Bank Deposits	-	-	-	-	-
Advances on Mortgages	54,447,716	(272,239)	-	272,239	-
Total (Decrease)/Increase		(299,227)		299,227	

31 March 2019

	Carrying Amount	-0.5% Net Surplus	-0.5% Net Equity	+0.5% Net Surplus	+0.5% Net Equity
Financial Assets (Principal Value)	\$	\$	\$	\$	\$
Cash & Cash Equivalents	3,031,441	-	-	-	-
Short Term Bank Deposits	7,864,744	(41,672)	-	41,672	-
Advances on Mortgages	41,435,159	(207,176)	-	207,176	-
Total (Decrease)/Increase		(248,848)		248,848	

The method used in determining the sensitivity was to evaluate the profit based on the timing of the interest repricing on advances on mortgages, short term bank deposits and cash and cash equivalents for the next 12 months. In doing the calculation the following assumptions applied:

- Short term bank deposits and cash and cash equivalents would reprice to the new interest rate at maturity.
- Advances on mortgage rate change would be on 7 days notice from the beginning of the 12-month period .
- The value and mix of advances on mortgages will be unchanged.
- Impaired loans would not generate a profit effect from interest rate changes.

Credit Risk

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the Fund incurring a financial loss. This usually occurs when debtors fail to settle their obligations owing to the Fund.

Advances on Mortgages

The Manager has established policies or procedures over the:

- credit assessment and approval of loans and facilities covering acceptable risk assessment and security requirements.
- reassessing and review of the credit exposures on loans and facilities.
- establishing appropriate provisions to recognise the impairment of loans.
- debt recovery procedures.
- review of compliance with the above policies.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

14. RISK MANAGEMENT OBJECTIVES AND POLICIES CONT.

The credit policy is that loans are only made to borrowers that are creditworthy and against the security of a first registered mortgage over land. The policy requires that all loans, when advanced, comply with the following lending limits:-

- 75% of a registered valuation for owner occupied dwellings, residential investment properties and developed land in fee simple or 50% of the value of a lessee's interest and 50% of the value of vacant land;
- 60% of a registered valuation for farming properties in fee simple but in certain circumstances 66.67% of a registered valuation for farming land used for dairy purposes, or 50% of the value of a lessee's interest.
- 66.67% of a registered valuation for other commercial properties or 50% of the value of the lessee's interest in the case of a leasehold property.

There has been no significant change to the Fund's exposure to credit risk with respect to loans and receivables or the way the Manager manages and measures credit risk in the reporting period. Daily reports monitor loan repayments to detect delays in repayments and recovery action is undertaken after 14 days if not rectified.

Geographical and security property concentration of credit risk is analysed in Note 7(i) and (ii).

Regular review of compliance is conducted by the Manager.

Short Term Bank Deposits and Cash

The Fund has a policy that ensures bank investments are only made with credit worthy commercial banks. ANZ Bank NZ Limited, the Fund's primary banker, is rated AA - by Standard and Poors. The risk of losses from bank investments is mitigated by the nature and quality of the independent rating of these banks.

There has been no significant change to the Fund's exposure to credit risk with respect to banks or the way the Manager manages and measures such credit risk in the reporting period.

There is a concentration of credit risk with respect to banks as all short term bank deposits and cash and cash equivalents are placed with ANZ Bank NZ Limited. The total exposure to ANZ Bank NZ Limited is \$5,874,603 (2019: \$10,896,185)

Maximum Credit Risk

The maximum exposure to credit risk is the carrying value of financial assets as detailed in the Statement of Financial Position.

	2020	2019
	\$	\$
Cash and Cash Equivalents	5,874,603	3,031,441
Short-Term Bank Deposits	-	7,864,744
Advances on Mortgages	54,508,548	41,433,749
Loan Commitments	4,484,944	2,813,360
Maximum Credit Risk	<u>64,868,095</u>	<u>55,143,294</u>



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

14. RISK MANAGEMENT OBJECTIVES AND POLICIES CONT.

Counterparty Exposure

The Fund has exposure to single counterparties (in respect of advances on mortgages, short term bank deposits and cash and cash equivalents) in bands of 10% of equity as follows.

% of Equity	31 Mar 2020 Advances	31 Mar 2020 Banks	31 Mar 2019 Advances	31 Mar 2019 Banks
0% to 10%	120	1	104	1
10% to 20%	-	-	-	-
20% to 30%	-	-	-	-

Liquidity Risk

Liquidity risk is the risk that the Fund may encounter difficulties raising funds to meet commitments associated with financial instruments e.g. loan commitments, or unitholder withdrawals.

The Manager manages liquidity risk by:

- Monitoring forecast and actual daily cash flows
- Monitoring unitholder requests for withdrawals
- Reviewing the maturities of financial assets and liabilities
- Maintaining adequate cash reserves.

It is the policy of the Manager to maintain cash reserves (cash and cash equivalents and short-term bank deposits) so as to meet the anticipated withdrawal demands when requested. A minimum of 5% of the total gross asset value of the Fund is to be held in cash reserves as a requirement of the Supervisor (actual March 2020: 9.69%, March 2019: 20.75%). The Manager's current internal policy is to maintain cash reserves at 7.5% of unitholder funds (actual March 2020: 9.21%, March 2019: 19.48%). The funds are to be held with New Zealand registered trading banks.

Maturity Profile

The maturity profile of the financial assets and financial liabilities are set out in note 15.

Funding Concentration

There is a concentration of unitholders in Hawkes Bay 52% (March 2019: 54%), and Taranaki 23% (March 2019: 23%)

There has been no significant change to the Fund's exposure to liquidity risk or the way the Manager manages and measures liquidity risk, in the reporting period.

Capital Management

The Fund has no externally imposed capital requirements. Capital includes unitholder funds and accumulated income. Any undistributed income forms part of the Fund's capital. (Refer also note 11). Unitholders ordinarily have the right to redeem their assets at their discretion. The Manager cannot therefore directly manage the capital, however the Manager may under the Trust Deed suspend withdrawals for 90 days or longer in certain circumstances. Distributions must be approved by the Supervisor.

Operational Risk

Operational risks relate to those risks arising from a number of sources including from legal compliance, business continuity, data infrastructure, outsourced services failures and Manager's employee errors.

These risks are managed through the implementation of policies and systems to monitor the likelihood of the events and minimise the impact. Systems of internal control are enhanced through:

- the segregation of duties between the Manager's employee duties and functions, including approval and processing
- documentation of the policies and procedures, employee job descriptions and responsibilities, to reduce the incidence of errors and inappropriate behaviour.
- effective dispute resolution procedures to respond to unitholder complaints.
- effective insurance arrangements to reduce the impact of losses
- contingency plans for dealing with the loss of functionality of systems, premises or staff.



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

15. MATURITY PROFILE

The following tables are based on contractual maturities.

Advances of \$4,189,802 (March 2019: \$3,704,389) have matured. This amount includes accrued interest and other fees due less each loan's individual impairment provision.

31 March 2020 (\$000's)

Financial Assets	Matured	On Demand	< 1 Month	1-6 Months	6-12 Months	1-2 Years	2-5 Years	>5 Years	Total
Cash and cash equivalents	-	2,265	1,000	2600	-	-	-	-	5,865
Short term bank deposits	-	-	-	-	-	-	-	-	-
Advances on mortgage	4,270	-	1,795	5,418	10,642	23,258	8,928	136	54,448
Future interest receivable	-	-	343	1,578	1,613	1,685	523	304	6,046
Total Financial Assets	4,270	2,265	3,138	9,596	12,255	24,943	9,451	440	66,358

Financial Liabilities	Matured	On Demand	< 1 Month	1-6 Months	6-12 Months	1-2 Years	2-5 Years	>5 Years	Total
Payables (excluding accruals)	-	-	149	-	-	-	-	-	149
Total Financial Liabilities	-	-	149	-	-	-	-	-	149
Loans Approved but not disbursed	-	-	1,382	3,103	-	-	-	-	4,485
Net contractual cash flow	4,270	2,265	1,608	6,493	12,255	24,943	9,451	440	61,725
Cumulative contractual cash flow	4,270	6,535	8,142	14,635	26,890	51,833	61,284	61,725	61,725

31 March 2019 (\$000's)

Financial Assets	Matured	On Demand	< 1 Month	1-6 Months	6-12 Months	1-2 Years	2-5 Years	>5 Years	Total
Cash and cash equivalents	-	3,031	-	-	-	-	-	-	3,031
Short term bank deposits	-	-	1,000	5800	1,000	-	-	-	7,800
Advances on mortgage	3,704	-	231	5631	8545	17,130	5,844	350	41,435
Future interest receivable	-	-	17	231	501	2,233	1,230	982	5,194
Total Financial Assets	3,704	3,031	1,248	11,661	10,046	19,363	7,074	1,332	57,460

Financial Liabilities	Matured	On Demand	< 1 Month	1-6 Months	6-12 Months	1-2 Years	2-5 Years	>5 Years	Total
Payables (excluding accruals)	-	-	143	-	-	-	-	-	143
Total Financial Liabilities	-	-	143	-	-	-	-	-	143
Loans Approved but not disbursed	-	-	1,271	1794	-	-	-	-	3,065
Net contractual cash flow	3,704	3,031	(166)	9,868	10,046	19,363	7,074	1,332	54,252
Cumulative contractual cash flow	3,704	6,736	6,570	16,437	26,484	45,846	52,921	54,252	54,252



Midlands Mortgage Trust Group Investment Fund

Notes to the Financial Statements

For the year ended 31 March 2020

15. MATURITY PROFILE CONT.

Additional information regarding expected maturities of loans

Advances of \$4,269,802 at 31 March 2020 (2019: \$3,704,389) have matured comprising of loans that are past due or impaired. The Manager anticipates repayment/refinance of the carrying value of these loans (based on expected future cash flows) to be as follows:

	2020	2019
	\$	\$
0-6 Months	1,298,920	2,647,000
7-12 Months	697,882	1,057,389
1-2 Years	740,000	-
2-5 Years	1,453,000	-
Total	4,189,802	3,704,389

16. COMMITMENTS

	2020	2019
	\$	\$
Approved loans to be advanced after balance date	4,484,944	2,813,360
Withdrawal applications to hand to process after balance date	480,814	1,009,384

17. FAIR VALUES

The carrying value of all financial assets and liabilities approximates fair value, due to the short term nature of the financial instruments, or the fact that they have a floating interest rate and the fact that they are assessed for impairment.

Advances on mortgage are carried at amortised cost less accumulated impairment losses. Any differences between fair value and carrying value of loans is not material as the interest rate is floating and the loans can be changed to "on demand". Impairment charges moderate the value of loans to estimated recoverable value.

Cash and cash equivalents and *short-term bank deposits* are available either on demand or within a short period. They are earning market interest rates, therefore carrying value approximates fair value.

Trade and other payables are short term, therefore carrying value approximates fair value.

18. EVENTS SUBSEQUENT TO BALANCE DATE

The continued impact of COVID-19 (refer also notes 2 and 7) has seen an increase in the liquidity holdings of the Fund and a reduction in demand for new lending. There are no other material events to disclose subsequent to balance date.

19. CONTINGENT ASSETS/LIABILITIES

There are no contingent assets or liabilities (March 2019: Nil).



INDEPENDENT AUDITOR'S REPORT

To the Unitholders of Midlands Mortgage Trust Group Investment Fund

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Midlands Mortgage Trust Group Investment Fund ('the Fund') on pages 4 to 26, which comprise the statement of financial position as at 31 March 2020, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at 31 March 2020, and its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and International Financial Reporting Standards ('IFRS').

Our report is made solely to the Unitholders of the Fund. Our audit work has been undertaken so that we might state to the Unitholders of the Fund those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Unitholders of the Fund as a body, for our audit work, for our report or for the opinions we have formed.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Fund in accordance with Professional and Ethical Standard 1 (Revised) *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor and provider of other assurance services we have no relationship with, or interests in, Midlands Mortgage Trust Group Investment Fund. The provision of these other assurance services has not impaired our independence.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How our audit addressed the key audit matter
<p>Valuation of advances on mortgage</p> <p>As disclosed in Note 6 of the financial statements, the fund has advances on mortgage assets of \$54.5m.</p> <p>Advances on mortgage were significant to our audit due to the size of these assets and the subjectivity, complexity and uncertainty involved in estimating expected credit losses.</p> <p>As a result of the COVID-19 pandemic and New Zealand entering into level 4 lockdown just prior to year-end, judgement and complexity in assessing the impact on borrower cashflows, security values, expected credit losses and the underlying assumptions used to estimate these has increased. All forward looking assumptions are inherently more uncertain during these unprecedented times.</p> <p>The forward-looking basis of assessing the valuation of advances on mortgage involves complex and subjective estimation and judgement by management in calculating expected credit losses from loans using the probabilities of default and the amount of loss given default.</p>	<p>Our audit procedures among others included:</p> <ul style="list-style-type: none"> ▪ Evaluating the design and operating effectiveness of the key controls over advances on mortgage including origination, ongoing administration and monitoring of loan arrears; ▪ Assessing the fund’s methodology used in calculating the Expected Credit Loss (ECL) to provide for the credit impairment as required under <i>NZ IFRS 9: Financial instruments (NZ IFRS 9)</i>; ▪ Reviewing and challenging the management’s assessment of loan recoverability and provisioning; ▪ Testing the accuracy of key inputs into the ECL model by checking historic data from internal data sources; ▪ Identifying credit impaired loans in stage 3 of the ECL and challenging whether there should be a specific provision or additional disclosures; ▪ Assessing forward-looking economic assumptions against external economic information and its application into the ECL model; ▪ Assessing the fund’s accounting policies and disclosures in the financial statements against the requirements of NZ IFRS 9; and ▪ Evaluating the disclosures in the financial statements relating to COVID-19, including disclosure of the potential impact on the determination of the ECL at balance date.

Responsibilities of the Directors of the Manager for the Financial Statements

The Directors of the Manager are responsible on behalf of the Fund for the preparation and fair presentation of the financial statements in accordance with NZ IFRS and IFRS, and for such internal control as the Directors of the Manager determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors of the Manager are responsible on behalf of the Fund for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors of the Manager either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

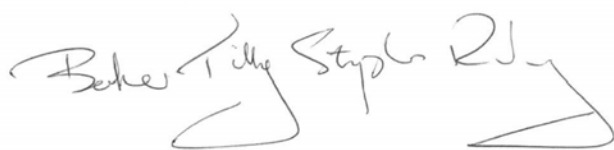
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at the External Reporting Board's website at:

<https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-2/>

The engagement partner on the audit resulting in this independent auditor's report is Stuart Signal.



BAKER TILLY STAPLES RODWAY AUDIT LIMITED

Hastings, New Zealand

11 September 2020



MIDLANDS

MORTGAGE TRUST

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